

DUNNES

Mon 8th Dec 2008

FAO: The Managing Director

Electronic Trading with Dunnes (EDI)

Dear Supplier,

As one of the leading grocery retailers in Ireland, we continually strive to improve our operational efficiencies and reduce our cost base. It is with this in mind that we now require all of our suppliers to be 100% EDI & 100% price matched.

With effect from 1st March 2009, all suppliers must meet our new requirement to send all invoices, credits and despatch advice documents to us electronically. In addition, you will be required to compare your prices with Dunnes prices online on a regular basis in order to ensure a perfect match. This should mean no more mismatched invoices for us or delays in payment for you due to inaccurately priced invoices and credits.

In order to provide a flexible, secure, low cost solution which will suit all suppliers, we have partnered with Atlas Products Ireland to develop and deploy a simple WEB based solution

-DunnesEDILink.com. From the **1st March 2009**, this website will be available to suppliers to either upload or type in their invoices, credits and despatch advice notes for a much lower cost than traditional EDI systems. Suppliers will also be able to upload or key in their price catalogue information where it will be matched against our cost cards.

So what are the next steps ?

You will be contacted shortly by a representative from Atlas Products Ireland or its sister company Atlas Products International if you are UK based, to discuss your requirements, outline the costs involved, and ensure we get your commitment to move forward with this initiative.

Regards,

Dunnes Buyer

For information on Atlas EDI system solutions please contact:

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